

# ERP Migration Target: no problem!

## Pain-free SAP Go-Live with no downtime for Friulsider, thanks to ICM.S advice

After 50 years of history, Friulsider is confirmed as a true made-in-Italy fixing factory and industry leader. Friulsider designs and manufactures in-house secure and innovative fasteners to meet all the demands and trends of the global market.

The state-of-the-art is our mission: from 3D CAD design to laboratory tests, from our 120 production plants dedicated to 4 product lines to European certifications for construction and industrial use, including seismic risk.

With a turnover of about Eur 50 million per year and a distribution network extended in over 70 countries worldwide, Friulsider was looking for a new-generation ERP to replace its outdated management system.



## With SAP S/4HANA, the go-live process will be pain-free and require no production downtime

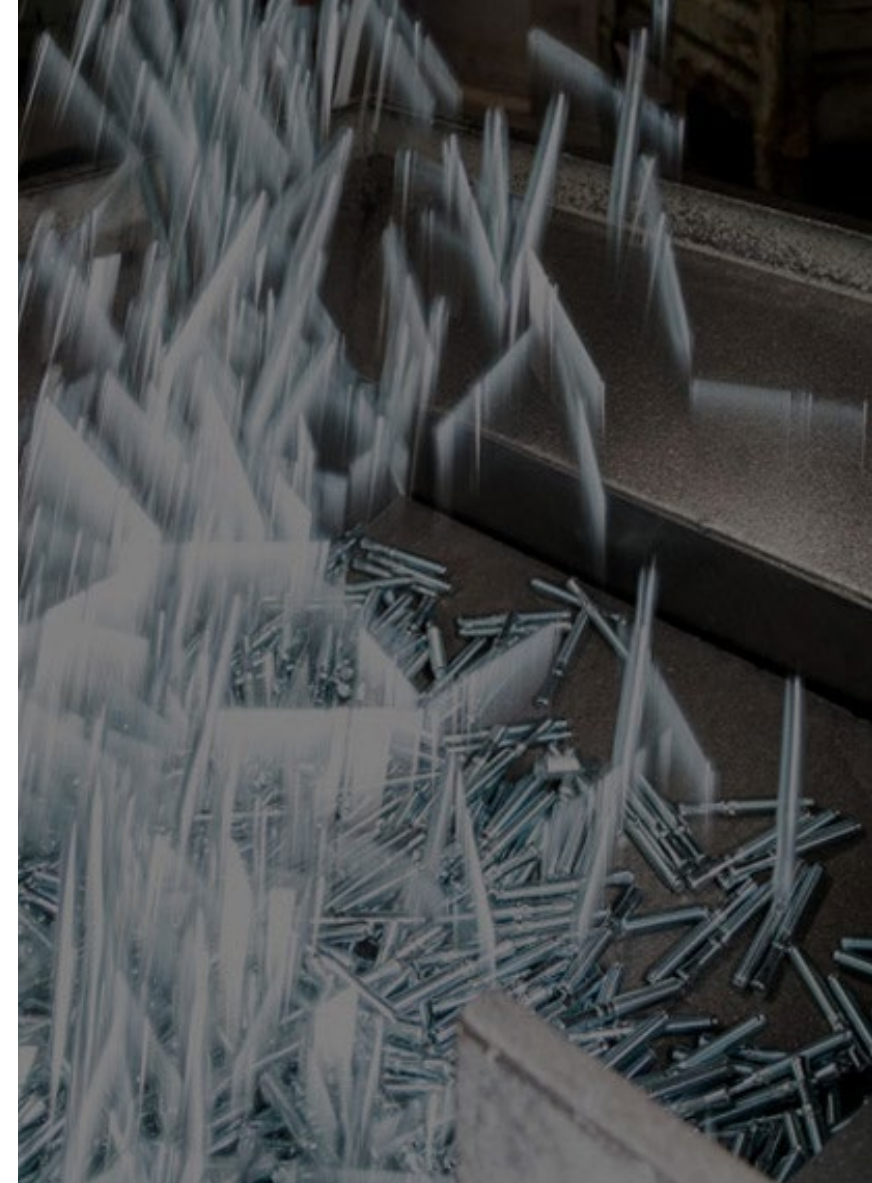
A prerequisite for the success of the project was the seamless implementation of SAP S/4HANA: an essential aspect for those, like Friulsider, who make small components that are translated into millions of parts produced every year to supply mass retailers and large distributors.

From the analysis phase started in July 2018 to the go-live scheduled for April 2019, we have been skilfully supported by the competence of ICM.S staff, which allowed Friulsider shipments to return to pre-go-live levels in only two weeks.

*“The capacity of the ICM.S team to grasp and enhance openness to change involved and convinced the managers of each business area in our company, so everyone could be a leader in rationalizing and simplifying processes that had been there for over half a century of activity. The introduction, later on, of a Business Intelligence component in the cloud allowed us to take our C-level reporting structure to unimagined collection and distribution levels.”*

*Mauro Ibba, IT Manager - Friulsider S.p.A.*

**ICM.S**  
Global Enterprise Solutions



**FRIULSIDER**  
YOUR FIXING FACTORY

**Company Name**  
Friulsider S.p.A

**Industry**  
Industrial production

**Employees**  
166

**Featured Solutions and Services**  
Screw anchors, Fasteners, Anchoring Devices

**THE BEST RUN** 

# Solutions and services implemented

- Centralized monitoring and real-time management of finance and control, production/manufacturing, sales, purchases and warehouse/inventory.
- With data migration, unnecessary duplicates were eliminated, and we obtained a single data source and centralized master data.
- The shared and adopted best practices proposed by ICM.S led to a rationalization of our processes from within.
- The introduction of SAP Analytic Cloud, at a later moment, included a BI component that place the value of our data into a system



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